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holds out, he can engage a series of so-called stage directors at fancy pay, of which pay he can arrange to keep a considerable part. Each successive incubus orders departures from the régime established by his predecesso that the process of extortion can be

sors, so that the process of extortion can be kept continuous.

When the X-ray vision of the "manager" tells him that the last five-dollar bill has been broken, he quietly withdraws to a condition of inaccessibility, leaving his protegée with a perfectly good set of scenery to pay storage on, the manuscript of a not at all original sketch, a number of creditors she didn't know she had, and a more or less numerous supporting company who blame

didn't know she had, and a more or less numerous supporting company who blame her for their loss of time in rehearsal.

But this latter, pertaining to confidence games rather than stage production, is rather a digression, an unpleasant set of details whose aid is unnecessary in showing that the dancing artist has no special pull with Fate. Even under proper conditions,—which are the exception,—she pays in work for all the adulation and money she may collect. So much we gather from looking in at her daily practice, covering years, and preceded by practice, covering years, and preceded by years of academic training. If incidentally we have got hold of a new idea or two of the aim of the dancing art, as well as some of the means of reaching that aim, we shall find ourselves the richer in power to enjoy the next great performance that is put before us.

#### SHIP OF THE DESERT OUSTED

FORMERLY the trip from Damascus to FORMERLY the trip from Damascus to the Moslem holy city of Medina was a journey of thirty-five to forty days across burning sands on the back of a camel. This has been reduced to fifty-eight hours by the construction of the Hedjaz Railway from Damascus to Medina, and the trip has been robbed of much of its picturesqueness.

As Moslem pilgrims are enjoined to visit the cities of Medina and Mecca at least once in their lives, the route now in use is by way of the new railroad to Medina, return the same way and embark at Haifa or Beirut for Jiddah on the Red Sea, which is the nearest port for Mecca. The railroad authorities have entered into a contract with the steamship line to have vessels in waiting authorities have entered into a contract with
the steamship line to have vessels in waiting
at Beirut and Haifa for the trains from
Medina. In this way immediate embarkation is possible, and the pilgrims lose no time
on their journey. It is the intention of the
Turkish government to extend the line to
Mecca ultimately, thus eliminating the sea
route altogether. At present the distance
from Medina to Mecca is twelve days by camel through an arid desert, and pilgrims as a rule prefer to return north and reach Mecca by the sea route.

Until recently only first- and third-class cars were in use; but lately second-class

cars were in use; but lately second-class cars have been added, and commodious sleeping cars have been introduced for the benefit of first-class passengers. For this accommodation an additional charge of \$4.40 is made. All passenger cars are provided with the necessary toilets, and fresh water is carried on all cars. The trains make five stops daily for a sufficient length of time to enable the Moslems to perform their required devotions. Comfortable dining rooms are maintained at Derra and Maan, and native buffets are provided at several and native buffets are provided at several of the smaller stations.

of the smaller stations.

The rate from Damascus to Medina and return is \$50.95 for first-class passage, \$32.84 for second-class, and \$25.08 for third-class. From June 24 to October 18 a special reduction of fifty per cent. is allowed on these prices. Non-Moslems are allowed to travel only part of the way, entrance to Mecca and Medina being rigidly prohibited to them.

# ADVENTURES IN NEWS GETTING

lican candidate to answer the Croker story.

"That will never do," said I, "because he will at once go to Mr. Platt for advice, the Senator will be offended, and the fat will be in the fire.

They apparently took my advice. But as Platt procrastinated and the day of publication drew near, they got nervous and made the very mistake that I had warned them

I afterward learned that both the Senator and the gubernatorial candidate had come together as I had predicted and chucked the whole thing in disgust. But for the butting in of the associate editor, I am sure that the Sage of Tioga would have written one of the most effective articles the magazine had ever published; for he certainly was capable of it.

ANOTHER flagrant case of butting in:
An editor asked me to get Grover
Cleveland to write a story on "The Purposes
of the Democracy." This was between Mr.
Cleveland's two terms, and he was then
partner in the great law firm of Bangs, Stetson, Tracy & MacVeagh.

I knew that Mr. Cleveland was an immensely busy man, and was puzzled how
to engage his interest. The magazine I represented was too small to be of any advantage to Mr. Cleveland to appear in, and was
too poor to pay any price that would have
been tempting to that gentleman; so I knew
that he must be got in another way. I knew
that he had ambitions for a second term, and
that he would not be averse to reiterating
his former views.

So I get a copy of his great enough will all his former views.

his former views.
So I got a copy of his great speech called "The Campaign of Education," took it to him, told him that we were going to reprint it, and asked him if he cared to suggest any changes. He took kindly to the idea, and asked me what changes I thought advisable. I had anticipated just such a question, and had gone over the whole thing with the editor.

To avoid being too arduous, I pointed out one or two things that might be changed. Mr. Cleveland agreed with me. This was the opening wedge. From it he went on making changes, as I knew he would. As a matter of fact, I did not suggest the changes. I merely pointed out things here and there and asked him what he thought about them. Instead of trying to convince him, I let him convince himself, which was the only way to handle a man of his peculiarly self reliant nature. He suggested that I call again a few days later. I did so. By this time he had days later. I did so. By this time he had made a considerable number of changes. He did me the honor to consult me about them.

Two days later I was to call again.

The fourth time I called the article had been so completely rewritten that I suggested that I take it and have it newly typed. It was now practically a new article, just ex-

actly what we wanted. I then suggested to Mr. Cleveland that we might as well print it as a new article under his name. He demurred at this; but finally agreed, but asked

By this time the editor had grown impatient with my method of procedure and put a new man on the job. He sent a celebrated Washington newspaper man to Mr. Cleveland to push the matter along. This gentleland to push the matter along. This gentleman was a good deal of a fool. He began to urge the former President to try to complete the article at once. Some warm words enurge the former President to try to complete the article at once. Some warm words en-sued, I-believe; Mr. Cleveland became dis-gusted, and refused to have anything more to do with the matter.

For my work I did not receive a solitary sou marqué, and thereafter stipulated that when I undertook any ambassadorial business. Les given full propers to predicte in mi-

ness I be given full powers to negotiate in my own way, without interference from anybody.

#### LONNY OF THE "TWO MILLION"

Continued from page 11

his face. For a time he tried to scon and, Benton's merciless forecast; but in his heart he knew he was beaten. "Public opinion here in Greenfield," added "is like a summer zephyr For a time he tried to scoff away

reunic opinion nere in Greenfield, added the younger man, "is like a summer zephyr compared to the cyclone that I can stir up for you outside. You would be overwhelmed by it. It would sweep you away like a piece of lint from your mills."

A hunted look came into the mill owner's ways. His line warm army and translation.

eyes. His lips were gray and trembling. There was a moment of silence.

"What can I do?" The words came

hoarselv.

"I have told you what you can do," Benton shot the answer at him. "Take your choice. If you do what is right, I shall do all in my power to bring you honor, just as surely as I will ruin you if you persist in making slaves of little children."

THE newspapers, the next morning, in the THE newspapers, the next morning, in the space and in the form that Benton had been using, contained a ringing statement signed by John Royce. In it he declared that he would no longer employ child labor in his mills, and he supplemented that declaration by another,—that he would use all the power and influence at his command to drive child labor from the State.

Bruce Benton has always considered that

to drive child labor from the State.

Bruce Benton has always considered that the most eloquent piece of copy he has ever written. But he is equally proud of the words printed on the label of every piece of goods that comes from John Royce's mills,—a label that has won for the Olympic Mills a prosperity greater than they had ever known:

"No bighted childhood is woren into these goods."





thoroughly cleanses the pores of all impurities—quickly soothes and relieves rough, irritated, sore conditions. The attractive complexion is restored with gratifying promptness.

with gratifying promptness.

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